DOCUMENT RESUME

ED 075 379 SP 006 340

TITLE University of South Florida Field Test of the

Michigan State University Protocol Materials on

Learning, Final Report.

INSTITUTION University of South Florida, Tampa. Coll. of

Education.

SPONS ASENCY

Florida State Pept. of Education, Tallahannee.

PUR CATE Jan 73 NOTE

15D.

EDRS PRICE

MF-80.65 HC-83.29

Audio Visual Instruction; *Educational Research; *Instructional Materials; *Learning Activities; DESCRIPTORS

*Protocol Materials: *Teacher Education

ABSTRACT

The Michigan State University protocol materials on learning were field-tested at the University of South Florida (U.S.F.). The field-testing at U.S.F. did not occur under controlled, experimental conditions. The information needs of the protocol developers were balanced with the instructional obligations of the instructors and the educational needs of the students in the classes. Instructional management problems and error sources were highlighted. Error sources included operant learning, positive reinforcement, negative reinforcement, shaping, respondent learning, and model learning. (Appendixes of field-test material are included.) (MJM)



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University of South Florida Field Test
of
The Michigan State University Protocol Materials on Learning

Grant Number S.D.E. 720-050

Final Report

January, 1973

By

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Objectives

The Michigan State University (M.S.U.) protocol materials on learning were field tested at the University of South Florida (U.S.F.) with financial support from the State of Florida Protocols Project. Field testing the M.S.U. pro ocol materials was undertaken at U.S.F. to obtain data related to several major concerns:

- 1. What problems occur in the management of instruction when a protocols package is incorporated in an established course?
- 2. What are the success rates of students at different institutions which use the same protocol materials? Success rate refers simply to the percent or proportion of students achieving a pre-specified level of accuracy on the criterion tests.
- 3. What aspects of the protocol package seem to be sources of confusion and error in student mastery of the concepts?
- 4. What are the instructional outcomes which seem to be unexpected consequences of using protocol materials?

Procedure

Almost a year before the field testing was conducted at USF, Professors Judy Henderson, Joe Byers, and Bruce Burke of MSU met with several members of the USF educational psychology department to discuss the development of their protocol materials on human learning. Following that introduction and before introducing the protocol materials in the classes at USF, Professors Dickinson and Wong visited MSU to observe the instructional practices used in the beginning educational psychology course and to discuss their protocol development staff's needs for data of certain types coming from field testing.

Acquisition of the protocol materials, recruitment of USF



educational psychology faculty to participate, and the erientation of the volunteer faculty began in the fall (Quarter I) of 1971. Each faculty participant received a complete set of protocol materials well in advance of the time that the materials were to be introduced in his or her class. The protocol films were previewed and discussed. A subsequent visit by Professor Burke provided the faculty another opportunity to raise questions and receive the benefit of the MSU experience.

Duplication and assembly of the printed materials, a costly and awkward process under the USF conditions, were completed early in Quarter 11. Dissemination of the instructional materials was handled by each instructor according to his or her judgement of the most suitable procedure. In most instances, instructors handed out the appropriate materials in the meeting prior to the class meeting when the particular concept would be studied. In one instance students received all the printed materials at one time along with a calendar showing concept testing dates and concept film projection dates and times.

that they would be using instructional materials which were being developed to facilitate the learning of key concepts in human learning. It was emphasized that the final form of the instructional materials—both printed and filmed—would be determined in part by the types of experiences the students had using them. The instructors then answered only questions regarding the materials and the procedures. The students' protocol performances were included in every case in the computation of the students' final grades for the course.



In all but two instances, the protocol materials were used as part of the in-class activity. Students read the pre-film materials before coming to class, and in class they viewed the films and worked through the film guide. The instructor answered questions, noted sources of confusion, made judgments about the authors' intended meanings and generally acted to help individual students as they experienced difficulties. Small group discussions frequently occurred, but were not designed by the instructor as part of the procedure. At the end of the class period students took the concept mastery test.

In the two exceptional instances, instructors designed their courses so that students devoted more time to out-of-class study and projects. The protocol films were telecas, on closed-circuit to the USF Learning Center where students could view the films in private carrels as many times as the broadcast time permitted. The telecast schedules and the out-of-class testing arrangements were provided to the students with the printed protocol materials.

In every case instructors added the protocol package to their regular instructional routine without deleting other instructional objectives. Without exception, therefore, the learning load on students was heightened by the use of the protocol materials.

The field-testing conducted at USF clearly did not occur under controlled, experimental conditions. The director of the USF field test sought to balance the information needs of the protocol developers with the instructional obligations of the instructors and the educational needs of the students in the classes. The data are, therefore, sometimes quite ambiguous and perhaps, never more than merely



suggestive of answers to the major concerns as they apply to the USF experience.

Instructional Management Problems

Apart from the printing and assembling problems in preparing the protocol materials for use at USF, the distribution, the subsequent collection and storage of the materials for later re-use posed obvious logistical problems not ordinarily found in college classroom management. These problems seem to be unique to the activity of field-testing and are reported, not as limitations of protocol materials, but as a managerial problem in field testing.

One major source of difficulty which plagued all instructors was the film projection. Machine failures, operator errors, sound-track problems, film breakage, and damage to projectors occurred during the field test. The short supply of trained film projectionists from USF's Instructional Services forced the participating instructors to show the films themselves. Much of the difficulty experienced seemed to be the result of operator ignorance and the reliability of the equipment.

A second major source of difficulty was the problem of test security. With multiple class sections using the protocol materials and with their use in consecutive academic terms, the possibility of losing test security seemed real. At the same time, students wanted feedback about their performance which meant review of questions and answers. The policy was to let individual students examine their tests, challenge the answer key and then sufficiently question them to teach the concept attribute on which the error was made. Students were not allowed to use paper and pencils when reviewing the materials.



A third major management problem arose in using the final protocol examination. Student performance was surprisingly bad-less than 20 percent achieved 80 percent accuracy--and in light of their relative success on the individual concept test, the students results were enormously disappointing to them and to their instructors. Class morale in each instance was so severely shaken that all of the instructors quit using the final examination. Those instructors who wanted a final examination over the protocols used the pre-test form.

A less serious management problem occurred often enough that it warrants mentioning. When for example, students disagreed with the answers to the case-study questions in the film guides and their instructors also judged the guide's answer in error, it produced among some students a skepticism about the concepts, the materials and the objectives of the protocol unit. On the other hand, many students could accept the idea that disagreements occur between or among professionals without using the disagreements as a basis for dismissing the materials as a useful source of important information.

Instructors reported that many (at times about 75% of a class) students in their haste to get to the test-like examples at the end of the film guide failed to read carefully the pre-film units and the film guide's explanatory materials. The behavior of students seemed to be oriented toward the successful completion of the concept tests and, therefore, they seemed to prefer spending their time on test-like questions even when their mastery of the concept's attributes fell short of the requisite competence level.



Error Sources

The criterion tests for the six concepts were of the short-answer, essay variety. Test scoring reliability seems to have been a bit of problem, at least when instructors compared notes on their scoring of selected items. Efforts were made to reduce between-teacher variability in scoring, but no quantitative data were obtained to demonstrate the effect.

The criterion test construction warrants passing comment. Efforts were needed to balance the scoring weights for the several parts of a given question. For example, identifying the item as representative or non-representative of the concept was worth one point. By showing which attributes were present to make the item a representative of the concept students could earn the number of points equal to the number of attributes. However, a non-example always yielded points in the amount of the number of missing attributes. In almost every case non-examples were characterized by one missing attribute and therefore were worth one point.

Before examining the separate concepts to locate sources of disproportionate error, it is useful to note that the variation in the percent of students achieving the 80 percent accuracy criterion on the six concept was not apparently a strong function of the number of attributes in the concept. As shown in Table I, the lowest percent achieving the prescribed performance criterion level was in Operant Learning, a concept with four attributes while the highest was in Model Learning with five attributes. The mean accuracy rate of the two three-attribute concepts (Shaping and Negative Reinforcement) was 73 percent; for the two four-attribute concepts (Positive Reinforcement and Operant Learning), 59 percent;



and for the two five-attribute concepts, (Respondent Learning and Model Learning), 66.2 percent.

The variation in concept difficulty as reflected in the percent of all errors occurring on a given concept test is shown in Table II. Agair, the relationship between number of attributes and the percent of errors seemed to be a positive one. The average percent of all errors occurring on the three-attribute concepts was 7.8; on the four attribute concepts, 18.7; on the five attribute concepts, 23.5%.

Concept difficulty is partly determined by the number of attributes, but the different error rates could as well be a function of the greater number of responses demanded on the criterion tests for the more complex concepts. Until the criterion tests are balanced so that the number of responses are held constant across the concepts, no firm conclusion can be reached about the sources of variation in error rate.

Finally, there appeared to be a learning-how-to-learn phenomenon associated with performance on the protocol concepts. The low achievement rate in the Operant Learning concept, the first one in the protocol package, seemed to be a function of its newness to the students as an instructional procedure. After the Operant Learning concept in all of the class sections, student performance was substantially better on the remaining concepts with the possible exception of the Respondent Learning concept.

Operant Learning (OL) As shown in Table III, almost forty percent of the errors on the OL criterion test were made on the <u>Temporal Relationship</u> attribute. The remaining errors were distributed about equally among the other three attributes. Examination of the written text



explicating Temporal Relationship shows that the emphasis is on the immediate appearance of a consequence following the behavior. The labeling of the attribute may be a source of confusion simply because it is a general rather than specific one. Temporal relationships exist between or among any two or more events, and there is nothing about the expression to suggest casual connection, only relative positions in the passage of time.

The concept might have produced fewer errors had the two attributes—Consequences and Temporal Relationships—been combined to produce the following attribute: immediate consequence. On page 30, bottom paragraph, consequence is defined as "... any event that immediately follows a behavior." If consequence implies immediate outcome, the Temporal Relationship is a superfluous attribute.

The attribute of <u>Behavior Change</u> required supplemental discussion in class because many students had not conceptualized behavior as response frequency. In this case, the absence of prerequisite entering behavior delayed the acquisition of the concept even when presented in the protocol format.

O.L. Film. As shown in Table IV, film details as judged by students were of average or satisfactory quality. Sound quality was below expectations as words were garbled and background noise was distracting to listeners. According to student respondents the film content was quite well integrated with the written materials.

On page 44 of the OL film guide, the teacher is described as having "rewarded those who had lined up appropriately." In fact, the teacher in the film rewarded those students who said they had



behaved appropriately and did not reward the student who said he had not behaved in line. In effect, the teacher was reinforcing verbal expressions of compliance.

Positive Reinforcement (PR) Data reported in Table V show that more than sixty percent of the errors on the PR test occurred on two attributes—

Contingency and Temporal Relationship. The notion of contingency is presented on page 58 as "The revarding of stimulus must be a direct consequence of the behavior that was emitted—i.e., the rewarding stimulus is withheld unless the behavior is emitted." The preposition of at the beginning was a nuisance source of confusion, repeated throughout the chapter. More important from the field test facultys' viewpoint, was the absence of the word dependent. A contingent event is an event dependent upon an antecedent occurrence.

Field test faculty and students also were confused by the absence of the Behavior Change attribute which was present in the O.L. concept presentation. Technically, positive reinforcement can only be inferred from a set of conditions (events) which include a behavior, subsequent presentation of a stimulus event, and then an increase in the behavior's frequency of occurrence. While the absent attribute could not be shown directly as a source of difficulty, it presented a departure from the explicit and complete model of behavior change presented in the O.L. chapter and as an inconsistency was a source of logical difficulty in the PR section. This particular difficulty can also be described as a definitional problem. In the O.L. discussion, a functional definition was used; in the PR, a procedural definition. On this point the field-test faculty strongly emphasized the desirability of teachers relying on the functional definition while pointing out the problems which follow from using procedural definitions.



P.R. Film. Student reaction to the FR film reported in Table VI was that the visual representation was reasonably good, that the sound was audible and clear and that the film was well integrated with the written materials. The field-test staff was satisfied with the film as a representation of positive reinforcement.

Regative Peinforcement (NR) The data in Table VII reveal that almost half of the errors were made on the Behavior attribute. The NR materials, from the field-test staff's viewpoint, led to confusion about the reaning of behavior because it is constantly implied throughout the three attributes. Presence of Disconfort, for example, is inferred from behavior—writing furiously, asking questions, yavning, fidgeting, complaining. Equally confusing to the staff was the Escape from Pain in which physical avoidance or escape from a situation could be observed, but required an additional statement specifying the reduction of disconfort. Finally, no increase in Pehavior attribute was required to show that removal of the aversice stimulus was actually reinforcing.

While the overall student achievement level was about as high as on any concept in the protocol unit, the limitations in the NR concept's definition seemed to be sufficiently serious that one might conclude no adequate mastery of the concept (as possible under the conditions.

N.R. Film. Table VIII shows that students gave a mixed report on the visual quality and organization of the film with one-third rating it below the middle scale value and 35 percent above the midpoint. Sound quality was judged to be below average and was a source of confusion. Int gration of the film with written materials was audged to be reasonably good.

filmed portrayal of negative reinforcement. Printerstion was whether avoidance of an aversive stimulus we correspond to the office, there is the presence of a positive reinforcer. The argument was a peripheral concern and only represents the dilemma posed by the motion of negative reinforcement.

Shaping (SII) Students completing the criterion test on SII tended to make more errors on the successive approximation attribute than on either of the other two as shown in Table 1X. Although the incidence of error on this concept was equal to the lowest found among the six concepts, there occurred some confusion between the attributes of Successive Approximation and Selective Reinforcement. Part of the confusion stems from the inconsistency in the text on page 107. The initial specification of attributes identifies Reinforcement, "Some form of rewarding consequence...," and Successive Approximations, "Reinforcement is given selectively as the behavior becomes more like...terminal behavior." On page 108 the labels read: Selective Reinforce ent and Successive Approximations and later in the text, (p.117) the labels are changed again to Reinforcement and Successive Approximations with Differential Reinforcement in parentheses. Errors made on the Selective Reinforce ent attribute were, more often than not, due to the respondent's omitting the word Selective.

The definition of Shaping presented in the text seemed to be more compatible with the field test staff's notion of a functional definition. With a lower error rate and apparent definitional



adequacy, the field-test staff expressed greater comfort with the use of this particular concept unit.

adequate with more students reporting favorable reactions than unfavorable. Sound quality was poor to fair according to the students, but overall integration of the film with written text was judged adequate. The field test staff also reported relative difficulty with sound quality, but concluded that the film was an adequate representation of shaping.

Respondent Learning (RL) The RL concept unit was clearly among the most difficult for students. Slightly more than half of the students achieved the 80 percent accuracy level, and more than one-third of all student errors on the entire protoco' package occurred on the RL unit. As shown in Table XI, 40 percent of the errors occurred on the CR attribute with the remaining four at ributes roughly equal sources of error.

believe that UCS had to be a natural or unlarmed event which elicited a UCR. UCS was also presented as an "irrner state," not one easily observed, e.g. p.130, UCS...Hunger. It might have been better to describe the setting such as "absence of food for X hours."

CR's specification posed a problem similar to UCS. The so-called emotional or affective response was specified as the CR, but in most cases the feeling had to be inferred from the overt behavior. Students seemed able to specify the overt behavior, but failed to grasp the need to make the additional inference of feeling.



Analyses of the written errors suggest to the field test staff that the prior, more limited definition of respondent conditioning taught in introductory psychology classes interfered with acquisition of the UCS attribute. An additional sour fusion seemed to come from the UCR and CR attributes which fined as feeling states inferred from behaviors which themselves were often operant behaviors. Students developed operant strategies to produce the operant behaviors from which the respondent consequences could be inferred.

On page 137, the lists of USC's constitute as well arrays of reinforcing stimuli. Such lists added to the confusion-interference-between the operant and respondent learning concepts. In order to clarify the confusion the field-test staff almost aways supplemented the text with, a "lacturette" on the affective constuences of operant procedures, making the point that operant procedures always can be shown to have respondent learning attributes present. The distinction between operant and respondent learning is largely a matter of procedural differences in sequencing stimuli.

R.L.Film. Judged by all sources of feedback, the RL film was the aesthethic hit of the protocol package. Spontaneous applause occurred in every class with smiles and happy reactions among the students commonplace. Table XII reveals that student reaction to visual details of the film was positive, ranking second in level of rating among the six concept film. Sound quality was judged to be good as was the integration of the film with the written text. Field-test staff reported satisfaction with the film and had no suggestions for its revision.



Model Learning (ML) With roughly only ten percent of all errors occurring on the unit and almost 80 percent of the student's achieving criterion accuracy level, this unit was the most successful of the six concept units. The two attributes most troublesore to students were Credible Model ces to Model with two-thirds of all the errors made on this unit. Distribution of errors across attributes is shown in Table XIII. The field-test staff's reaction to the unit was uniformly favorable. Student confusion seemed to be at a minimum and staff generally did not have to "defend" any examples or interpretations.

M.L. Film. Student reaction to the ML film was as positive as it was for the RL ilm. Data in Table XIV show that more than 60 secent of the st lents judged the vis qualities to be good or very 1.

Audio characteristics received varying judgments with 23 percent registering disapproval while 45 percent approved of the sound of lity.

Integration of the film with the written text was favorably received.

Unexpected Consequences of Using Prot of Materials

result of their participating in the TSU protocol field test. First, there developed a heightened awareness of the need to identify the key concepts in educational psychology and to structure more adequately the learning experience by using the procedures incorporated in the MSU protocols. The USF field testers, in their own classes, began to introduce more case examples and mon-examples to explicate the meaning of selected concepts.

A second outcome was to increase to apportunities for studentpaced and out-of-class instruction with a concurrent reduction in
the lecture as the main instruction approacher. This seemed to be
happening before the field test, but the process appeared to be
accelerated as a consequence of the protect of procedure.

For some the protocol emphasic a concepts which were not normally included in the beginning education. I payon logy course. For example, model learning was not emphasized in any of the classes prior to the use of the protocols, but following the conclusion of the field test, model learning was included a the course content by all the field testers.

by the use of protocol materials. A sure hears involved in evaluation and feedback rapidly excees the other procedure employed by the field-test faculty. The domestic of special materials, the need for several kinds of instruction and the cost of evaluation of learning were amply in the defence, and the experiences of



the faculty. In a sense, the participation in the field test increased the sophistication of the participants.

While not totally unexpected, students came to expect the same level of organization and relevance in the remainder of the course. There was additional payoff in students reporting that they "saw a concept" in a classroom visit or pre-internship experie ce just like the one described in the film or in the guide. Such feedback came as late as two quarters after the student was in the class.

Finally, for some participating USF faculty, the contact with the MSU approach to educational psychology was a stimulating and provocative challenge to assumptions held locally. In the brodest sense, it was an educational experience for the USF faculty.



AM ENDIX



Note this form differs in some ways from the Michigan State University form.

STUDENT ANALYSIS FORM

Protocol Materials for Teacher Education

Concept Unit Evaluation

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-	_											

This form has been designed to collect your judgment of the instructional value of the concept unit you have just finished. Fleas read each item carefully and be as objective as possible in reaching your decision.

The five numbers following each question represent a scale or continuum. The extremes of each scale have been identified to aid your making this choice. Mark on your answer sheet the number which best represents your judgment of the degree to which the concept unit satisfied each criterian identified in the question. A concept unit includes both the film(s) and

	printee man	.011015.				
PLE.	ASE DO MON C	MIT ANY	ITEMS	RATE THE	CONCEPT UNITE ON EACH CHAR	ACTERISTIC.
ι.	How clear the Ambiguous 1	to you w	ere the	objectiv 4	es of the concept unit? Clear 5	
2.	How interes		e you in	the cor	ept unit which you have j ry Interested	ust finished
	1	2	3	4	5	
3.	To what existills, or No relation 1	experie			build on your prevous k shly Related 5	nowledge,
4.	Was the leapresent unanter Not appropriate	derstand	utcome i ing of t	eaching	oncept unit appropriate found learning? ery Appropriate 5	r your
5.	Did the corobjectives No Support			unit?	rement of the instructional learly Supported 5	1
6.	Was the consystematic Confused,	way?		m guide	oresented in a well organi 'ery Well Organized 5	zed and
7.	Were the i	rnortant	ido: a	md conce	ot attributed clearly coph	asimod?



8.	Did the conce at one time?	ept unit	attempt	to present	too much	material to be le
	Very Definite	ely Too ! 2	Much 3	4	Intirely 5	ropriate Amount
9.	Were new fact which permits	ts, idea: ted you	s, termin to learn	ology or p	rocedures	introduced at a <u>rate</u>
	Too Fast	2	3	4	Too Slev	
10.	Dia *10 corce	ept unit	provide	for adequa	te repetit	tion of the important repetition, summaries,
	out_ s.)		cition ki	ch thilati		•
	Verm Lindequa	ate 2	3	4	Excellent 5	:
11.	Were the meth					, printed materials,
	Ver napprop		3	4	Most Appr -5	ropriate
12.	Were the vist refers to careta.	ual detai m er a angi	ils of th les, ligh	e filmed s ting, shar	egments cl paces, exp	carly presented? (This sure, use of closeups
	Ver Peor Fil	lm 2	3	4	Very Good	1
13.	Was the diffi				concept ur	nit appropriate for
	Too Dif. icult	:		•	Too Easy	
	1	2	3	4	5 ,	
14.	Was the sound	i track o	clearly a	udible?	W 15	
	Immdible	2	3	4	Very Easi 5	ly Heard
15.	Was the verba	ıl diffic	culty of	the materia	als approp Too Easy	riate for you?
	1	2	3	4	5	
16.	Were the writ Impossible To					erstand? To Use, Understand
	i	2	3	4	5	
17.	Wa the infor				rials well	integrated with that
	No imagratio		3	4	Closely I	ntegrated



NUMBER OF EREORS ON EACH CONCEPT TEST EXPRESSED AS PERCENT OF TOTAL ERRORS MADE ON THE SIX CONCEPT TESTS

CONCEPT	ERRORS	PERCUNT OF ALL FRRORS
Operant Learning	406	24.9
Positive Reinforcement	203	12.5
Negative Reinforcement	128	07.8
Shaping	128	07.8
Respondent Learning	605	37.2
Model Learning	158	09.7
Totals	1628	99.9



TABLE II

NUMBER, PERCENT OF ALL STUDENTS ACHIEVING EIGHTY
PERCENT ACCURACY ON CONCEPT CRITERION TESTS

CONCEPT	TOTAL N	N ACHIEVING CRITERION	PERCEN AT CRITERION
Operant Learning	244	114	46.7
Positive Reinforcement	244	174	71.3
Negative Reinforcement	244	173	70.9
Shaping	244	183	75.0
Respondent Learning	244	132	54.1
Model Learning	244	191	78.3



TABLE 111

NUMBER, PERCENT OF ATTRIBUTE ERRORS ON OPERANT
LEARNING CRITERION TEST

ITEM		<u>ATTRIBUTES</u>												
	Beha	wior	Consequences		Temporal Rel	lationship	Behavior Change							
	N	P	N	P	N	P	N	Þ						
I 2	8		10		32		6							
6	4		20		30		7							
8	3		9		<u>30</u>		16	-						
	15	3.7	39	9.6	92	22.7	29	7.2						
11	57	14.0	56	13.8	70	17.2	48	11.8						
TOT	LS 72	17.7	95	23.4	162	39.9	77	19.0						



STUDENT EVALUATION OF OPERANT COMPLTIONING UNIT

ITEM NUMBER												
	RES!	P. 1.	RESI N	P 2	RESI N	P. 3	RESI N	P . 4	RESI N	7. 5 P	TOTAL	MEAN
1	0	00	2	02	33	28	35	30	48	41	118	4.1
2	2	02	10	80	44	37	38	32	35	29	119	3.8
3	5	04	14	12	36	30	44	37	21	18	120	3.5
4	3	02	5	04	2 6	2 2	44	37	40	34	118	3.9
5	0	00	9	80	30	2 5	52	44	27	23	118	3.7
6	2	02	7	06	36	30	41	34	34	28	120	3.8
7	1	01	9	08	19	16	47	39	43	36	119	4.0
8	6	05	10	08	2 8	24	53	44	22	18	119	3.6
9	6	05	19	16	71	61	18	16	2	02	116	2.9
10	6	05	5	04	24	2 0	53	45	29	25	117	3.8
11	3	02	7	06	28	24	48	40	33	28	119	3.8
12	18	15	22	19	47	40	24	20	7	06	118	3.2
13	0	00	5	04	83	72	24	21	4.	03	116	3.2
14	33	02	46	39	22	19	10	08	7	06	118	2.3
15	0	00	7	06	84	71	27	23	0	00	118	3,2
16	0	00	7	06	2 8	24	54	46	28	24	117	3.9
17	0	00	8	07	23	20	48	41	38	32	117	3.8

TABLE V

NUMBER, PERCENT OF ATTRIBUTE ERRORS ON POSITIVE REINFORCEMENT CRITERION TEST

1TEM					ATTRI	EUTES		
	Beha N	vior P	Consci	juences P	Cont in	rency	Temporal Fo	lationship P
1 3	4		0		4	•	9	
5	7		6		15		14	
9	5_		<u>2</u> .	· ·	<u>20</u>	***************************************	_6	
	16	7.9	8	3.9	39	19.2	29	14.3
11	23	11.3	28	13.8	29	14.3	31	15.3
TOTALS	39	19.2	36	17.7	68	33.5	60	29.6



-24TABLE VI

STUDENT EVALUATION OF POSITIVE REINFORGEMENT UNIT

	TEM UMBER												
_		RESI		RESI		RES			P. 4	RES		TOTAL	MEAN
		N	P	N	P	N	Þ	N	P	N	P	N	
	1	2	02	3	03	18	16	35	32	51	47	109	4.2
	2	2	02	13	12	31	28	41	38	22	20	109	3,6
	3	2	02	6	05	34	31	44	40	23	21	109	3.7
	4	4	04	2	02	27	2 5	38	35	38	35	109	3.9
	5	2	02	3	03	31	28	51	47	22	20	109	3.8
	6	3	03	9	08	13	12	45	41	39	36	109	4.0
	7	1	01	1	01	24	22	42	38	41	38	109	4.1
	8	5	04	7	06	34	31	43	39	20	18	109	3.6
	9	4	04	21	19	70	58	12	11	2	02	109	2.9
	10	2	02	6	05	25	23	49	45	27	25	109	3.8
	11	2	02	5	04	30	28	38	35	33	30	108	3.9
	12	10	09	21	19	32	30	32	30	13	12	108	3.1
	13	1	01	6	05	76	70	24	22	2	02	109	3.2
	14	7	06	31	29	28	26	28	26	14	13	108	3.1
•	15	0	00	4	04	72	67	2 9	27	0	00	108	3.2
	16	0	00	3	03	25	23	47	44	32	30	107	4.0
	17	0	00	7	06	25	23	39	36	38	35	109	4.0

TABLE VII

NUMBER, PERCENT OF ATTRIEUTE ERRORS ON MEGATIVE
REINFORCEMENT CRITERION TEST

1TEM		!	ATTRIBUTES	
	Presence N	of Pain	Behavior N P	Escape N P
I 2	1		18	2
6	2		0	1
8	4		<u>27</u>	<u>3</u>
	7	5.5	45 35.1	6 4.7
11	25	19.5	18 14.1	27 21.1
TOTALS	32	25.0	63 49.2	33 25.8



TABLE

STUDENT LUATION OF NI ENFORCEMENT UNIT

TEEL MAINER												
 		<u>P. 1</u>	$\mathbf{F} = \mathbf{I}$, 2		·. <u>5</u>		4		· . 5	TOTAL	MEAN
	N	Þ	N	P	N	P		,	ĸ	P	N	
1	2	02	9	08	32	2 8			40	3 6	112	3.8
2	2	02	13	12	44	3 9		35	14	12	112	3.4
3	6	05	13	12	42	3 7		3 2	16	14	113	3.4
4	3	03	11	10	3 9	34		26	30	26	113	3.6
5	0	00	9	08	37	33		37	25	22	113	3.7
6	3	03	14	12	29	26		37	25	2 2	113	3.6
7	2	02	17	15	25	2 2		42	21	18	113	3.6
8	2	02	15	13	40	3 5		33	19	17	113	3.5
9	7	06	24	21	65	58		12	3	03	112	2.9
10	7	06	12	11	29	2,	5	15	14	12	112	3.5
11	2	02	12	11	33	3		40	20	18	111	3.6
12	14	12	24	21	33	2		24	14	12	112	3.0
13	2	02	7	06	78	7 0	6	20	0	00	112	3.1
14	15	13	37	3 3	41	37	14	12	5	04	112	2.7
15	0	00	7	06	79	7 0	22	20	4	04	112	3.2
16	0	00	13	12	39	35	37	33	23	20	112	3.6
17	1	01	9	08	36	32	38	34	2 7	24	111	3.7

TABLE IX

WEINT OF ATTRIBUTE TO TOPORS ON WEING CRITERIO

÷					
	Inst: Behav N	Success. The Approximation P	Selc tive Reinter nt		
I 2	0	19	3		
5	3	2	1		
9	11	25	28		
	14	46 3 6.	32 25.0		
II	17 1.	10 7.8	9 7.0		
TOTALS	31 2 -	56 43.8	41 32.0		



STUBBLE

SHAPING "TT

ITEM NUMBER												
		3). 1	RES				(ES	P. 4	RES		$\frac{1}{2}$	11 11
	X	P	N	P	I.		•	Þ	. 1	Þ	`,	
1	1	01	10	10	17	1 =	59	38	35	34	102	3.9
2	4	04	9	69	34	5.5	33	32	2 2	22		3.
3	1	01	12	12	2 7		15	44	8	17		3.6
4	1	01	6	06	24		49	48	•	22	105	3.8
5	2	02	10	10	27		46	45	1	17	103	3.7
6	1	01	10	10	26	-	38	37	2	2 7	153	3.8
7	1	01	7	07	> 0		37	36	2 8	27	10	3.8
8	2	02	6	Co	₹•		38	3 7	23	22	16.	3.7
9	2	02	13	13	٠.	•	11	11	3	03	10	3.0
10	2	02	14	14	24		44	43	38	18	10.3	3.6
11	3	0.3	9	09	45	-	3 4	33	2 8	2 7	10	3.8
12	7	07	18	18	366	30	23	2 3	17	17	101	3.2
13	1	01	4	04	67	•	25	24	5	05	102	3.3
14	7	07	34	34	31	51	18	18	11	11	101	2.9
15	0	00	9	09	63	62	26	26	3	03	101	3.2
16	0	00	5	05	3.7	3.	40	40	24	24	101	3.8
17	2	02	1	01	29		43	43	2=	24	99	3.8

TABLE XI

NUMBER, PERCENT OF ATTRIFUTE ERRORS ON RESPONDENT
LEARNING CRITERION TEST

17	EM					<u>ATTRI</u>	EUTES				
		Uncondi Stimu		Uncond Resp	itioned onse	Condit Stimu		Pair	ing (Condition Response	
		N	p	N	P	N	P	N	P	N	
1	3	20		16		38		33		37	
	5	7		5		17		18		87	
	8	<u>39</u>		38		<u>22</u>		12	-	<u>76</u>	
		6 6	10.9	59	09.7	77	12.7	63	10.4	200	3 7 .
11		23	03.8	29	04.8	29	04.8	19	03.1	40	<u>0</u>
т	OTAL	S 89	14.7	88	14.5	106	17.5	82	13.5	240	3°



TABLE 11

STUDENT EVAL OF RESPONDENT LE

TEM												
11.11.18	RES:	$\frac{P}{P} \cdot \frac{1}{P}$	RESI N	P. 2	1	• 3 P	RESI N	2. 4 P		·	$\frac{-\mathrm{OTAL}}{\mathrm{N}}$	· ·
1	2	02	9	09	26	25	32	31	:3		102	3.8
2	4	04	11	11	3 3	32	36	35	r)	31	103	3
3	5	05	11	11	33	32	37	36		10	103	3.5
4	4	04	7	07	30	29	44	43	1 Y	17	103	5.0
5	2	02	9	09	40	39	35	34		16	103	5.5
6	0	00	5	05	29	28	31	30	.37	3/ti	102	4.0
7	4	04	11	11	27	26	33	32	27	20	102	3.7
8	12		9	09	40	39	27	26	14	14	102	5.2
9	7	07	22	22	57	56	13	13	3	03	102	2.8
10	2	02	16	16	31	30	42	41	12	12	103	3.4
11	1	01	7	07	31	30	39	38	25	24	103	3.5
12	4	04	10	10	37	3 6	21	21	30	29	102	3.
13	3	03	9	09	66	64	22	21	3	03	103	3.1
14	6	06	13	13	34	33	23	22	2 6	25	102	3.
15	2	02	\$	05	68	67	25	25	1	01	101	3.2
16	2	02	15	15	40	39	28	27	17	17	102	3.4
17	0	0 0 ·	9	69	27	27	38	38	27	27	101	3.*

TABLE NULL

MAMBER, TECTAL OF ATTRIBUTE ERISEN MODEL LINEXING CRITERION TO

ITEM	CREDIBLE MODEL		CURSEC HARDE TO MO. 1		ATTRIBOSSERVIA MODEL		IGO: Marie		(* p. 51) T. B	
	N	P	R	r	N.	P	N	T.	\overline{K}	
1 3	1		13		1	٠	1		2	
5	2		4		1		1		2	
8	<u>5</u>		21		6	-	15		4	
	8	5.1	3 8	24.1	8	3	17	10.8	8	٠.٠
II	44	27.8	16	0.1	7	4	7_	- 4	5	· · ·
TOTALS	52	32.9	54	34.2	15	9 5	24	11.2	13	. 2



TABLE NIL

STUDENT EVALUATION OF MAN A CONTROL OF MAN A C

ITEM NUMBEE												
10.55.1	RUS	v, 1	EES.	. 2	RESI	·. <u>3</u>		-	REST	. 5	TEGL	
1	1	01	3	03	21	20	38		40	39	105	4.1
2	3	03	6	06	25	24	48	4-	20	20	1(,	3.7
3	1	01	10	10	37	36	41	1 (*)	14	14	103	3.6
4	2	02	7	07	29	28	.~ 7	. 1.	28	2-	107	3.8
5	1	01	0	00	31	30	44	:5	27	25.	103	3.9
6	2	02	6	06	15	14	39		41	40	103	4.1
7	1	01	10	10	22	21	39	3 .5	31	30	103	3
8	3	03	5	05	33	52	35	5 -	27	26	1 03	3.*
9	6	06	10	10	68	6 6	10	1.	3	03	103	3.0
10	1	01)	06	26	2 5	5	5.0	19	18	103	3.
11	3	03	•	0c	15	1:		44	34	33	103	4_0
12	6	06		05	24	23	: 2	.5 <u>E</u>	32	31	103	3.
13	1	01	· •	04	60	-3	31	30	7	07	103	3.4
14	6	06	28	17	34	-3	20	15	25	24	103	3.4
15	O	00		06	62	60	29	28	6	06	103	3. 3
16	1	01		05	31	30	35	34	30	29	102	3.8
17	3	03	١	06	23	25	34	34	35	35	∳ ©	3.7